

BIMCO

The practical voice of shipping

SUMMER SHIPPING SCHOOL

The BIMCO Summer Shipping School is an accelerated and intensive programme covering the shipping industry, including the economics of the shipping market, chartering, commercial operations, security and legal topics. Participants, usually at the beginning of their shipping career, are given a strong and broad foundation, as well as valuable networking opportunities with maritime experts from the industry's biggest companies.

 **BIMCO TRAINING**

Copenhagen, Denmark

16–20 June 2025

DAY 1 16 June 2025

The big picture

09:00–09:30

Stakeholder overview – the big picture:

The international maritime sector is heavily regulated. Through overarching and overlapping international conventions regulating trade and safety, the industry aims to create a level playing field for all stakeholders. This session serves as a roadmap for a wide range of topics for the remaining part of the week.

09:30–10:30

Maritime market analysis:

The aim of the session is to provide an understanding of the key drivers of shipping demand.

10:30–10:45

Break

10:45–12:00

It's all in the contract:

- Why BIMCO standard contracts play a vital role in sustaining shipping
- Who writes them and how do they become “standards”
- Current major contract projects, including on decarbonisation
- Filling in the gaps – why individual clauses are such an important part of BIMCO's work
- Key standard clauses in context
- The challenge of outdated documents and the importance of authenticated contracts.

12:00–13:00

An overview of international trade:

- Shipping and contracts
- How do the safe contracts, letters of credit, charters, bills of lading and the insurance policy all fit together?

13:00–14:00

Lunch

14:00–15:30

Dispute resolution:

- What you need to know about arbitration and litigation.

15:30–15:45

Break

15:45–17:15

Maritime decarbonisation:

- Decarbonisation and contracts in the world of international maritime trade
- Do you know your EEXIs from your EEOIs from your EEDIs and your CIIIs? Do you follow your MEPCs? Deciphering the alphabet soup.

18:30

BBQ at KollleKolle

DAY 2 17 June 2025

Chartering

09:00–10:15

Introduction to time chartering:

- Duration
- Payment of hire
- Offhire and performance claims
- The duty to trade between safe ports and comply with legitimate employment orders
- Redelivery and geographical ranges.

10:15–10:30

Break

10:30–11:45

Introduction to voyage chartering:

- Description of the vessel and seaworthiness
- Freight; definition and calculation, deadfreight; payment and deductions from freight
- Problems in the performance of voyage charterers; cancellation, breach of contract by owners or charterers, LOL's, cargo damage, casualties and general average.

11:45–13:00

Case study 1

13:00–14:00

Lunch

Bills of lading

14:00–15:15

Introduction to bills of lading:

- A consideration of the three functions of the bill of lading and an explanation of why the bill of lading is such a fundamentally important document.

15:15–15:30

Break

Laytime and demurrage

15:30–16:30

Introduction to laytime and demurrage:

- How is laytime calculated?
- When does laytime start to run?
- What suspends the running of laytime?
- Is demurrage the only remedy for delay?

16:30–18:00

Case study 1 – “Worked example”

18:30

Dinner at KolleKolle

DAY 3 18 June 2025

Navigare necesse est!

09:00

Bus leaves for Force Technology

09:30–11:30

**Ship design and development:
Force Technology – DMI (Division for Maritime Industries):**

Conducted tour including towing tank, wind tunnels and bridge simulator facilities.

11:30

*Bus leaves for BIMCO House;
Group photo at BIMCO House upon arrival.*

11:45–12:40

Light lunch at BIMCO House

12:40

Bus leaves for Man Energy Solutions

13:20–14:45

Man Energy Solutions

15:00–16:00

Port and canal tour – Port of Copenhagen

16:15–17:00

Private and exclusive tour of the Maersk Museum in Copenhagen:

The museum, which is not open to the public, is located next to the Maersk Headquarters. The visit to the museum is a visual tour of the origins and development of one of the world's largest international shipping conglomerates.

17:00

Copenhagen on your own



DAY 4 19 June 2025

When things go wrong...

09:00–10:30

Maritime & cyber security

10:30–11:30

P&I Insurance:

- Features of P&I Insurance
- Services of P&I Clubs
- International Group.

11:30–11:45

Break

11:45–13:00

Cargo claims and cargo damage

13:00–14:00

Lunch

14:00–15:00

Letters of indemnity:

- When to be used
- Position of the P&I Club
- Guidelines in relation to LOI's.

15:00–15:15

Break

15:15–17:15

Case study 3:

- Group discussions
- Walk and talk – if the weather permits, groups can continue the discussion while getting some fresh air
- Presentation of findings and general discussion.

18:30

Bus leaves for Restaurant Jægerhuset

19:00–21:45

Dinner at Jægerhuset



DAY 5 20 June 2025

Commercial aspects of shipping

09:00–10:00

Strategic networking:

- Psychological aspects of networking
- Networking and communication
- Culture & typology
- Creating a strong foundation.

10:00–10:15

Break

10:15–11:00

Strategic networking (continued)

- Conscious Networking – Changing your habits
- Decision making
- Map your network
- Conclusion.

11:00–12:00

MB Shipbrokers

12:00–13:00

Lunch

Game of Fixtures

13:00–14:00

Introduction to the game, rules and guidelines, how to win

14:00–16:00

Game of Fixtures:

All participants will be divided into teams, representing either time charterers or owners. In an exercise based entirely on scenarios created by BIMCO for the Summer Shipping School, the participants will be employed in companies with interesting and exotic names such as “Almost Chartering” and “Desperate Shipping” (just to mention a few). The competition is fierce when you constantly have to find and match ships and positions. The winner(s) are the teams who fix their ships at the lowest rate and highest rate respectively, of course depending on who you represent!

16:00

Closing remarks



SPEAKERS

**Baris Soyer**

Professor Soyer is the Director of the Institute of International Shipping and Trade Law at Swansea University (www.swansea.ac.uk/law/istl). He is a member of the British Maritime Law Association and British Insurance Law Association. He is the author of Warranties in Marine Insurance published by Cavendish Publishing (2001), Marine Insurance Fraud published by Informa Publishing and of an extensive list of journal articles published in elite journals such

as Lloyd's Maritime and Commercial Law Quarterly, Journal of Business Law, Cambridge Law Journal, Edinburgh Law Review, Law Quarterly Review, Torts Law Journal and Journal of Contract Law. He sits on the editorial boards of the Journal of International Maritime Law, Shipping and Trade Law and editorial committee of the Lloyd's Maritime and Commercial Law Quarterly (International Maritime and Commercial Law Yearbook). He currently teaches Admiralty Law, Charter parties: Law and Practice and Marine Insurance on the LLM Programme, and is the Director of Shipping and Trade LLM programmes at Swansea.

**Jonas Axelsen Mundt**

Jonas is Assistant Vice President, Claims, Lawyer in Skuld Copenhagen. He has been with Skuld since 2010. He holds a Master of Laws from the University of Copenhagen (2008) and was admitted to the Danish Bar in 2011. Before joining Skuld he held a position in Gorrissen Federspiel Law Firm in Copenhagen from 2008-2010.

**Phillipa Reid**

Phillipa is Assistant Vice President, Claims, Lawyer in Skuld Copenhagen. She has been with Skuld since 2022. She holds an LLM in Maritime Law from University of Cape Town (2012) and an M.Sc from the World Maritime University in Sweden (2015). Phillipa is dual qualified and admitted to practice in both South Africa and England & Wales. Before joining Skuld she held a position in Britannia P&I Club in Copenhagen from 2020-2022. Before that she

spent four years in Hamburg working as a solicitor for Fleet Hamburg and thereafter Clyde & Co.



Alex Chisholm

Alex is Assistant Vice President, Claims in Skuld Copenhagen. He has been with Skuld since 2016. He holds an LLM in Maritime Law from University College London (2007) and was admitted as an English qualified Solicitor in 2011. Before joining Skuld he held a position in the UK P&I Club in London from 2014–2016. Before that he held a position in Ince & Co from 2009–2014 spending three years in their London office and two years in their Hamburg office.



Thomas Hechmann

Thomas Hechmann comes from a long career in commercial shipping from companies such as AP Møller and DS Norden, as well as having worked as an independent consultant for the industry. Today Thomas works for COACH Solutions, a part of the Kongsberg group, and provides SaaS solutions to the shipping industry in order to optimize vessel performance and reduce CO₂ emissions.



Jakob P. Larsen

Jakob joined BIMCO on 1 June 2018 to become Chief Safety & Security Officer. Within Jakob's scope are all matters related to maritime security including piracy, drug smuggling, war, terrorism, stowaways, mixed mass migration and cyber security. In addition to maintaining a close dialogue with governments and international organizations, his role includes assisting members with all aspects of maritime security.

In 2010, holding the rank of Commander, Jakob left the Danish Navy to become Maritime Security Officer in BIMCO. In 2013, after three successful years in BIMCO, Jakob changed over to Nordic Tankers where he expanded his responsibilities over time to become Head of HSSEQ. In 2015 Jakob went to Maersk Line to become Global Security & Marine QA Manager. During his time in Nordic Tankers and Maersk Line, he managed a number of security challenges all over the world, including operating small tankers and container ships in and out of the Niger Delta, pirate attacks, kidnaps, assassinations, evacuations, drug smuggling and stowaways.



Lars Robert Pedersen

Lars Robert Pedersen is Deputy Secretary General & Director of Regulatory at BIMCO and heads BIMCO's regulatory work and is an expert on maritime technology and maritime regulation – particularly in relation to the environment, fuel and safety. He frequently participates on behalf of BIMCO at the meetings of the International Maritime Organization (IMO) in London. He can also represent BIMCO's position on environmental policy issues. Lars Robert

Pedersen started his maritime career as an engineer in container giant Maersk and finally as chief engineer before he was made director of Maersk's regulatory affairs. He has been with BIMCO since 2010.



Niels Rasmussen

Niels Rasmussen joined BIMCO in 2022 and is the Head of Shipping Analysis & Chief Shipping Analyst. At 19, he joined Maersk as a trainee and spent 24 years with the container giant before moving to the shipbroking industry. There, he headed up the market research team at a major shipbroking company. Niels focuses on explaining and predicting supply and demand developments in the major shipping markets.



Mads Wacher Kjærgaard

Mads is Digital Lead at BIMCO. He is a lawyer and joined BIMCO's Contracts & Clauses team in March 2018 where he worked with the development of BIMCO's wide range of standard contracts and clauses. In February 2022, Mads transitioned to a role in BIMCO that focuses on digitalisation of shipping business processes and documents. As part of this, he heads up the development of BIMCO's contract editing platform SmartCon and

the AI R&D team which has a strong focus on the application of AI in the contracting process. Prior to joining BIMCO, Mads worked in the legal department of a Danish shipowner.



Carl Wilhelm Lindahl

Carl has a background from the commercial side of shipping with several years of experience from the tanker and gas tanker sector and currently works as a Maritime Contracts Manager in the Contracts & Clauses team at BIMCO. He holds a Bachelor of Science in Shipping & Logistics from Chalmers University of Technology (Gothenburg, Sweden) and LL.M in Maritime Law from the University of Oslo (Norway).



Natalie Wong

Natalie is an Australian-qualified solicitor and currently works as a Maritime Contracts Manager in the Contracts & Clauses team at BIMCO. She holds a Bachelor of Applied Finance/Bachelor of Laws (Hons) from Macquarie University (Sydney, Australia) and LL.M from the University of Copenhagen (Denmark).

In Australia, she worked as a lawyer specialising in contracts, corporate and commercial law and civil litigation for 5 years. After completing the

LL.M, she was employed as a solicitor/lawyer in the Shipping/Offshore/Transportation department at the Danish law firm Gorrissen Federspiel for 3 years. Before joining BIMCO, she worked as in-house Senior Legal Counsel at NTG Nordic Transport Group A/S specialising in contracts and dispute resolution within the transport, shipping and logistics industry.



Zehra Göknaz Engin

Zehra Göknaz Engin is a Maritime Contract Manager in BIMCO's Contracts & Clauses Department. She is involved in the development of BIMCO's wide range of standard contracts and clauses with industry experts. Zehra is a Turkish-qualified lawyer and graduated from the University of Ankara, Turkey in 2014. Prior to joining BIMCO in 2022, she worked in the in-house legal department of a global container shipping company. Her duties included litigation

support, drafting and reviewing corporate, commercial, and shipping contracts, as well as providing legal assistance to the sanctions and claims departments.

VENUE

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ORGANISERS



Peter Grube

Peter Grube is Head of Training in BIMCO, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice department in 1990 and was later appointed Marketing & Sales Director for membership and products, responsible for promoting and driving forward BIMCO's global position as a leading membership and shipping interest organisation.

Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a Sale & Purchase broker in Greece. He is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University (RUC).



Mette Juul Madsen

Mette is a Training Manager at BIMCO, delivering both online and face-to-face training courses that cover key commercial shipping topics to a global audience. Mette's responsibilities include course planning and implementation, and she is assisting with the development of new training activities.

Mette was part of BIMCO's Training department from 2012 to 2017, and joined again in 2023. Mette holds a MSc in Business, Language and Culture from Copenhagen Business School.



Christian Hoppe

Christian is BIMCO's General Counsel. He is a lawyer and graduated from the University of Copenhagen with a Master's degree in 2001 and an LL.M. with Distinction from the University of Southampton in 2004. He worked at the Danish Maritime Authority from 2001 until joining the European Commission's Directorate-General for Maritime Transport and Energy in 2005 where he worked until 2009.

Christian has been with BIMCO for 14 years, providing legal and policy advice inhouse and to members, representing the association at various international meetings and managing a number of contracts and clauses related projects. Christian was seconded to Danish law firm Gorrissen Federspiel from 2017 to 2018 and was admitted to the Danish Bar in February 2019 (practice certificate deposited). From 2022 to 2023, he worked out of BIMCO's Singapore office whilst being part-time seconded to BW Group.



Ayako Odashima

Ayako is a Training Manager at BIMCO, and is responsible for marketing and implementation of BIMCO's training courses worldwide. Prior to joining BIMCO in 2015, Ayako has worked for various international organizations, including UNICEF, FAO, WFP and UNOPS, and has been responsible for large-scale emergency logistics and coordinated training programs on humanitarian logistics and supply chain management in Asia, Africa, Europe and in the Middle

East. Ayako holds a MSc in International Relations from London School of Economics and BA from Boston University.

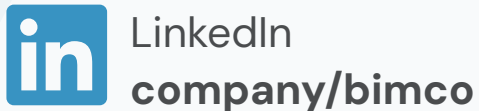
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Come talk to BIMCO:

www.bimco.org/events

Follow us!

The BIMCO logo features the word 'BIMCO' in a large, bold, blue sans-serif font. Above the letters 'I' and 'M' is a horizontal blue bar with a white square in the center, resembling a stylized ship's mast or a bridge structure.

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